

TO OUR CUSTOMERS:

OUR BROKER COMPENSATION

Thank you for your business. As an Independent Insurance Broker, we purchase insurance products and services on your behalf that are available, affordable, and understandable.

Our role is to provide you with the best insurance value that combines coverage, service, and price. We also provide personalized, quality service that include professional insurance advice, ongoing policy maintenance and claims support. When any issue arises regarding your insurance coverage, we are your advocate, using our professional experience to best represent your individual interest.

Our office offers a full range of insurance services which include:

- Homeowners Insurance
- Automobile Insurance
- Business Insurance
- General Liability Insurance
- Umbrella Liability Insurance
- Bonding
- Life Insurance
- Disability Insurance
- Group Insurance

Please feel free to contact our office to discuss any of the above product lines.

Brokerage compensation is part of your insurance premium. For your benefit, we have listed below Automobile & Property Insurers that we represent and have included the range of compensation each provides as a percentage of your overall premium.

Automobile:

Intact Insurance - 10% to 12.5%

Travelers Insurance - 10% to 12.5%

Jevco Insurance - 5% to 12.5%

Aviva Insurance - 10% to 12.5%

Royal Facility Association** - capped at \$250.00

Chubb Insurance - 10% to 12.5%

continued...

Property:

- * Intact Insurance - 15% to 20%
- * Travelers Insurance - 15% to 20%
- * Aviva Insurance - 15% to 20%
- Chubb Insurance - 15% to 20%

This commission percentage is paid annually for both new business and renewals.

Should there be an increase in the commission schedule we receive from your insurer, or, any other material change that affects compensation arrangements, we will notify you.

In order for us to maintain strong relationships with quality insurers, we work with each to provide the type of business they desire. The Insurers with an asterisk noted above recognize our efforts through a Contingent (Profit) Commission contract. Payment of this Contingent (Profit) Commission may depend on a combination of growth, profitability (loss ratio), volume, retention and increased services that we provide on behalf of the Insurer. Contingent (profit) Commission is not guaranteed. For detailed information on Contingent Commission, please go to the individual company's website.

Your Insurer will be providing you with a Consumer Code of Rights and Responsibilities which will be forwarded to you with your new business policy. If you have any questions regarding this or any other aspect of your insurance please contact us.

Spacca Insurance Brokers Ltd.